ebizframe

TRANSFORM

ebizframe10

Enterprise Resource Planning

Transform Your Business

Contents

Our Promise

ebizframe10 ERP promises to transform your organization to a more agile, responsive and profitable one. We promise higher growth with ebizframe10 ERP.

Operational Excellence

- Cost Reduction
- Cycle Time reduction
- Productivity Improvement
- Quality Improvement
- Customer Service

Managerial Effectiveness

- Better Resource Management
- Improved Decision Making and Planning
- Companywide performance Improvement
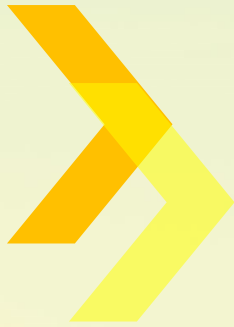- Process Consistency

Strategic Enablement

- "One version of truth"*
- Support business growth
- Support business innovation
- Enable e-commerce
- Enable global expansion
- Organizational harmony

* Term coined by Gartner

Get Time

> Dream

> Strategize

> Chase your passion

Transform with ebizframe10 ERP

Achieving Operational Excellence

Managerial Effectiveness

Strategic Enablement

Reduction of Cycle Time

- Customer support activities in order fulfilment, billing, delivery, customer enquiries
- Employee support activities in month end closing, Requisition, HR management, Payroll processing
- Supplier Management activities for Order Processing, Supplier payments, Shipment tracking
- It is possible to completely remove some cycles that are required today in absence of ERP driven data availability and automation.

Improvement in Productivity

- Increased work volume with same workforce
- Reduced errors at work leading to less rework and reduction of wastages through stronger planning

Cost Reduction

- Personnel cost reduction in Accounts, Customer Service, Procurement, HR, IT services.
- Inventory cost reduction through more inventory turns, warehousing costs, Material transportation costs.
- Streamlined processes and optimum staff deployment.

Quality Improvement

- Measurability improves quality dramatically, enabling consciousness about quality parameters
- Availability of reliable data at almost all stages of work cycles
- Complicated issues such as taxes get streamlined, their reporting is quick and error free, Regulatory and Statutory

Customer Service

- Track order fulfilment, Reduce time lag between order and shipment, Track receivables, Credit limits
- Analyze buyer behavior to upsell. Deliver customized service

Get Control
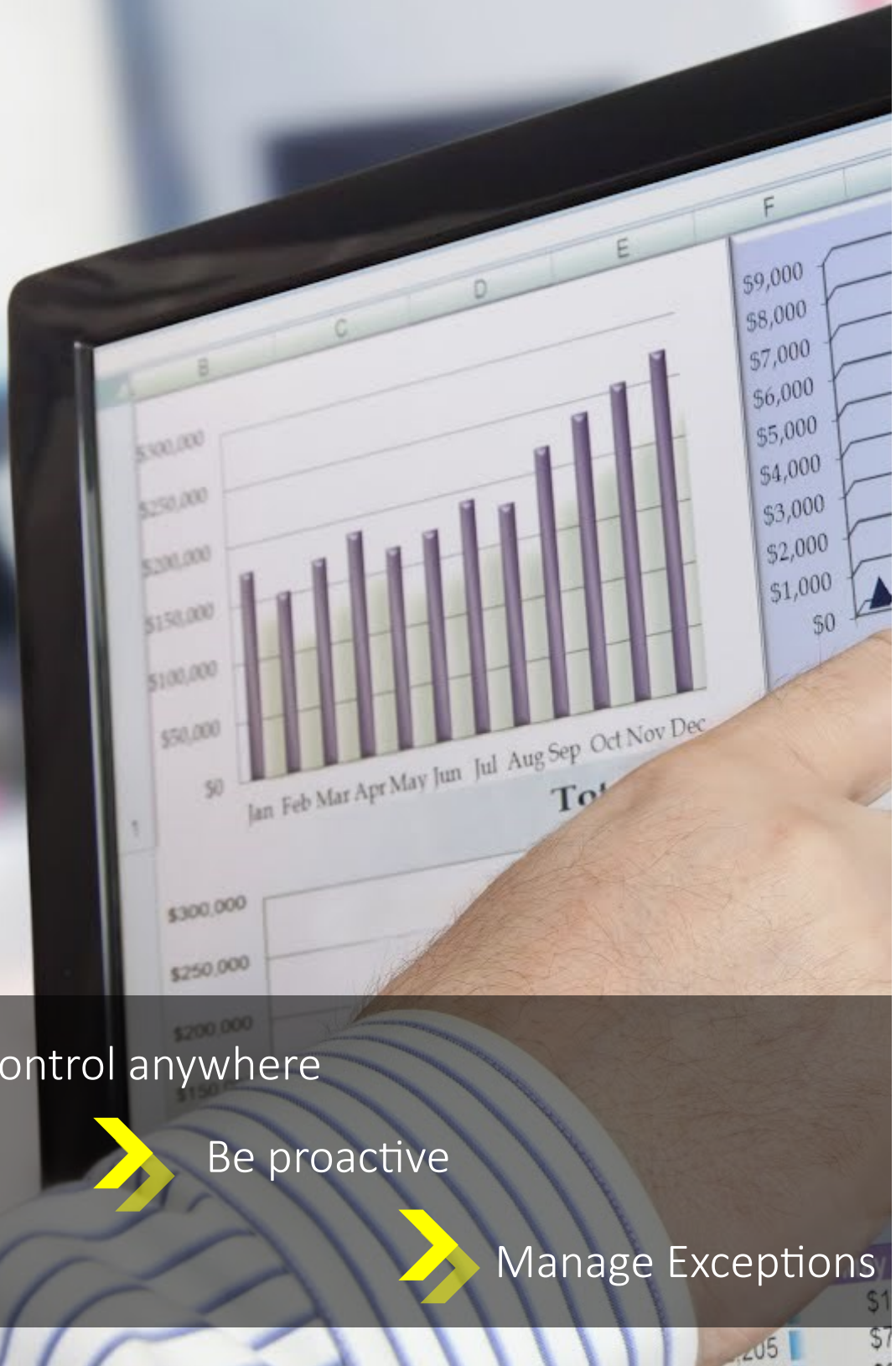
Be in control anywhere

Be proactive

Manage Exceptions

Transform with ebizframe10 ERP

Achieving Operational Excellence

Managerial Effectiveness

Strategic Enablement

Better Resource Management

- Improved inventory Management by shifting products where needed. Ability to see and respond quickly to surge and dips in demand
- Track inventory lying across locations and boundaries, leading to leaner inventory
- Better production management for coordinating supply and demand and meeting production schedules or procurement schedules at the lowest cost.
- Better workforce management for improved workforce allocation and better utilization of skills.
- Better asset management for improved cost, depreciation, relocation, custody, physical inventory and control of maintenance records, both locally and worldwide.

Process Consistency

Company policies and practices get implemented uniformly, and are well understood. Regional or personal biases do not distort work practices

Improved Decision Making & Planning

- Improved strategic decisions for greater market responsiveness, fast profit analysis, tighter cost control and effective strategic planning.
- Improved management decisions for flexible resource management, efficient processes and quick response to operation changes.
- Improved customer decisions with flexible customer services, rapid response to customer demands and prompt service adjustments.

Companywide Performance Improvement

- Track Financial performance by lines of business, by product, by customers, by geographies or by different combinations.
- Improved Manufacturing performance monitoring, prediction and quick adjustments.
- Overall operational efficiency and effectiveness management.

Move Up

Handle bigger challenges

Attain greater heights

Grow Leaders

Transform with ebizframe10 ERP

Operational Excellence

Managerial Effectiveness

Strategic Enablement

Support Business Growth

- Through increased Transaction volumes, processing capacity and capability
- In better management of products and services, new markets and offices or stores or plants
- In easy deployment and training of new staff

Support Business Innovation

- Enabling new market strategies to be deployed rapidly
- Building new, efficient workflows and time or value based alerts
- Fine tune rapidly by incorporating market feedback in products as well as pricing strategies

Enabling Global Expansion

- Centralized world operation
- Global resource management
- Cost Effective worldwide deployment, further aided by cloud and mobility

Enabling E-commerce

- Attract new customers, or go to new markets, or get closer to customers through web integration
- Interactive customer service, ability to escalate client feedback rapidly for addressing complaints or including suggestions
- Closely monitor supply chains and Demand aspects through exception reporting and better

Organizational Harmony

- Everyone has the same version of Truth. Transformation from doing to thinking and planning
- No information blackout across departments, no individual data silos leading to greater employee involvement in business management
- Increased accountability, more value added responsibility
- Improved organization morale and satisfaction through better decision making, empowerment and improved business performance
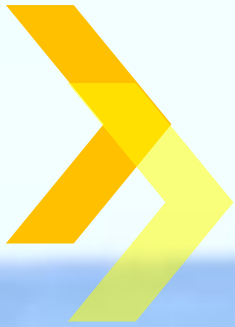
Unplug
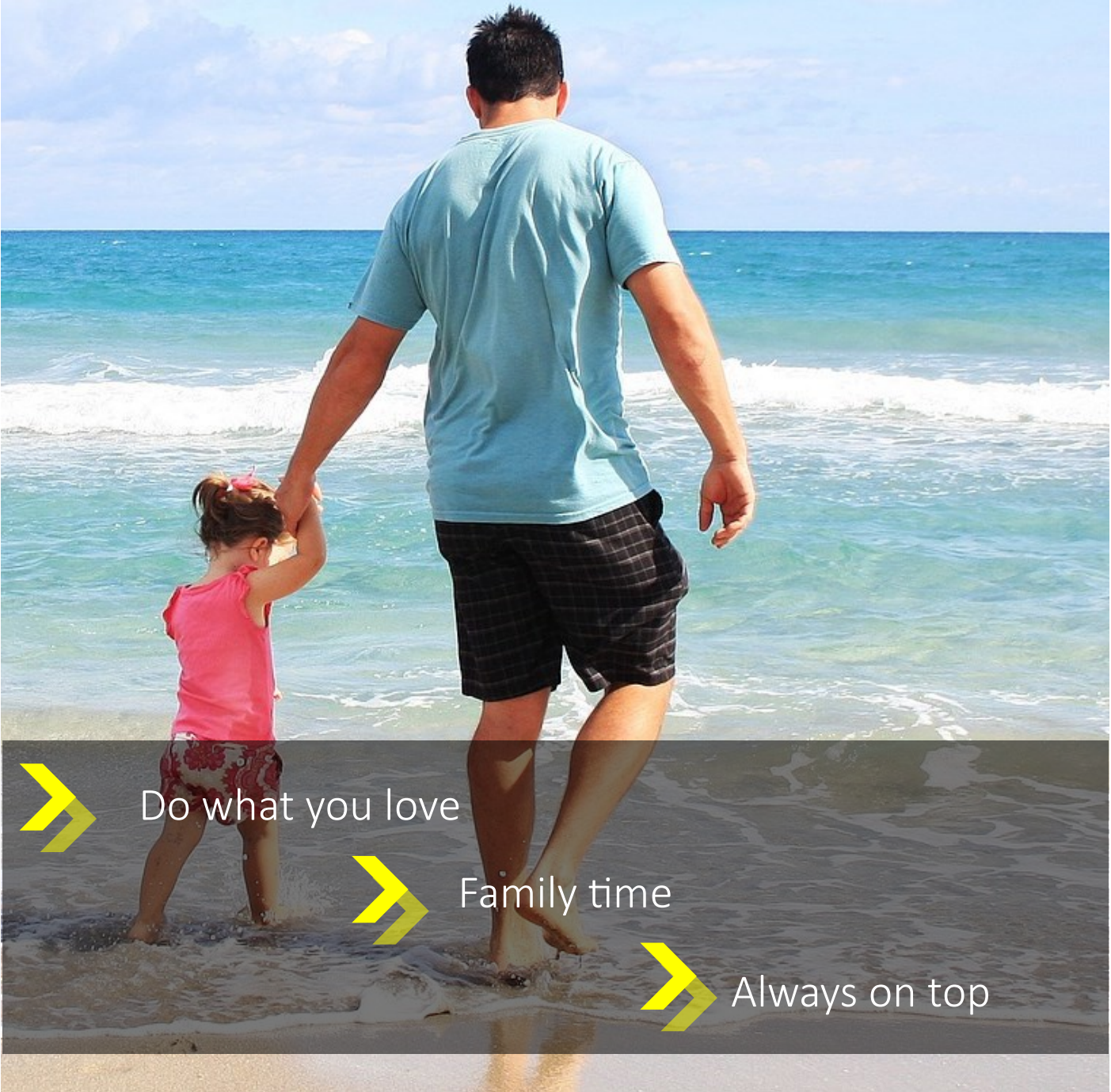
Do what you love

Family time

Always on top

Getting Return On Investments

A huge number of our clients have realized very high returns on their investments in ebizframe ERP Payback starts rapidly within weeks of the software going live, and some clients have recovered their investments in less than 2 years after which all savings from add to profitability.

There are many, many ways in which ebizframe10 users derive value. Some examples:

- **A FMCG Manufacturing Company** Reduced Fraud by identifying ghost transactions .

- **A Multinational** reduced time and effort to make Consolidated Reports and achieved a high degree of managerial control over their global operations.

- **A Distributor of Industrial Goods** reduced over stocking of expensive goods releasing huge funds locked up in inventory.

- **A Plastic Manufacturer** reported 60% reduction in the inventory management cost due to implementation of barcode for material issue.

- **A Petrochem downstream chemicals** company increased dispatches by 5 times through online order acceptance and online internal approvals .

- **A discrete goods manufacturer** saved hugely by proper tracking of Statutory returns and avoiding fines and penalties and also by avoiding excess payments.

- **A FMCG Company** changed deployment of 30 staff members to more productive roles instead of internal reporting across functions.

- **A Plastic Pipe Manufacturing Company** achieved 50% reduction in cycle time from order to Invoice.

Similarly, hundreds of companies have benefitted from better control of their P&L, huge reduction in their receivables, optimization of payables, reduction of production wastages through better monitoring, better business through faster response time to customers, all achieving significant returns on their investments in ebizframe10.

Demand Supply Gap

Fraud Transactions

Time & Effort

Stocking

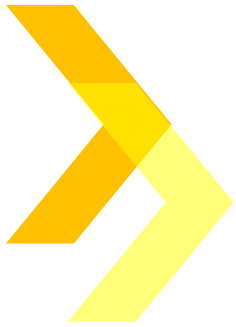Inventory Turnaround

Receivables

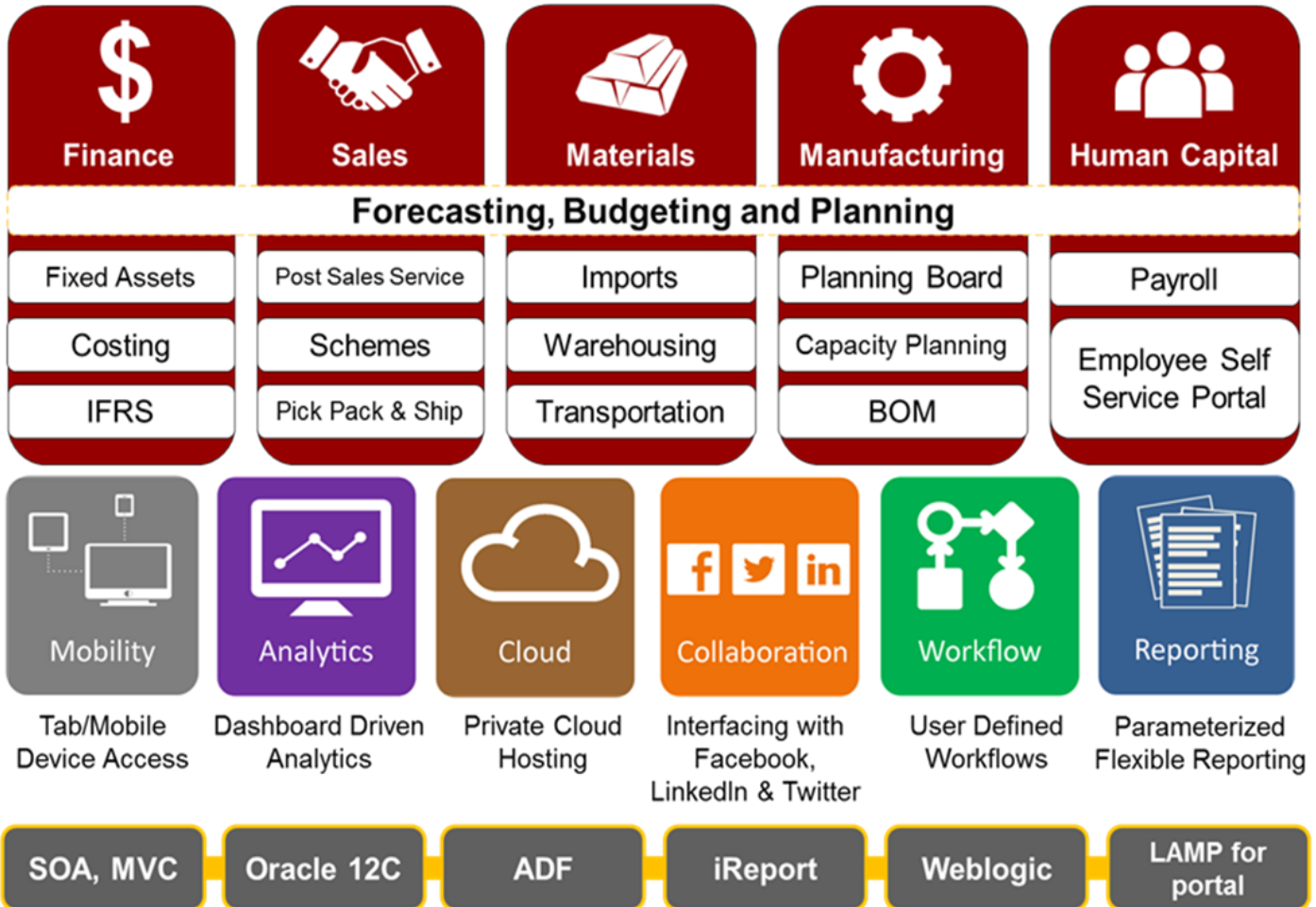Cycle time

Production wastages

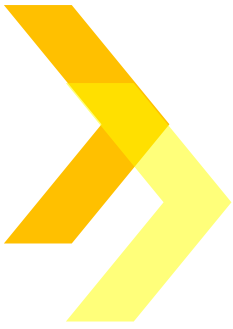Dispatch speed

Savings

Control over business

Productive roles for staff

Customer Satisfaction

ebizframe10 Architecture

Finance	Sales	Materials	Manufacturing	Human Capital

Forecasting, Budgeting and Planning

Fixed Assets	Post Sales Service	Imports	Planning Board	Payroll
Costing	Schemes	Warehousing	Capacity Planning	Employee Self Service Portal
IFRS	Pick Pack & Ship	Transportation	BOM	

Mobility	Analytics	Cloud	Collaboration	Workflow	Reporting
Tab/Mobile Device Access	Dashboard Driven Analytics	Private Cloud Hosting	Interfacing with Facebook, LinkedIn & Twitter	User Defined Workflows	Parameterized Flexible Reporting

| SOA, MVC	Oracle 12C	ADF	iReport	Weblogic	LAMP for portal

ebizframe10
Architecture

- ebizframe10 is a modern, comprehensive enterprise resource planning software which includes in-depth functionality related to finance, sales, materials management, manufacturing as well as human capital management.
- These modules support Planning, Budgeting and Forecasting.
- The finance module covers Asset Management ,Costing as well as IFRS.
- Sales module covers post sales service, price schemes as well as pick-pack-ship functionality.
- Materials Management covers Imports, Warehousing and Transportation.
- Manufacturing covers discrete as well as process manufacturing and includes material as well as capacity planning.
- Human capital management functionality incudes the payroll and a comprehensive employee self service portal.

- All these functions sit on a common technology layer which includes mobility, which means the entire ERP functions can be accessed on a tab or your favorite mobile device. ebizframe10 is supported on iOS as well as android.
- Comprehensive analytics allow you to find out the state of the business without having to worry about the structure of pre-formatted reports. Users can create their own reports and move from module to module to provide the insights that you are looking for, even if you had not thought of some inter-function linkages earlier.
- ebizframe10 can be hosted on the cloud with ease, giving you the power to run your business from many locations or countries with one single copy of the software
- ebizframe10 ERP also interfaces with Facebook, LinkedIn and twitter to enable collaboration with your customers, suppliers and other stakeholders.
- Workflows are flexible and definable as per your requirement and there is an extremely flexible and parameterized reporting tool that is available to you in addition to thousands of reports that are built as a part of the software.

ebizframe10 ERP is built completely on service oriented architecture. it uses oracle database with Java to give you a robust technology environment
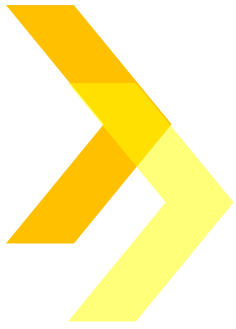
How a Next Generation ERP works

Combining Powerful Business Processes with Technology for delivering efficiencies

Adding Value to your business through Best Practices

ebizframe10 has been built by a team that has delivered thousands of ERP projects across diverse industries, business sizes, countries, statutory environments and cultures. We have worked closely with global technology consultants, and taken inputs from industry practitioners as well as utilized our decades of knowledge aggregation. As a result, ebizframe10 includes thousands of best business practices which can be of tremendous use to organizations for reviewing existing processes for their adequacy, predictability, repeatability, flexibility, inbuilt controls as well as future needs.
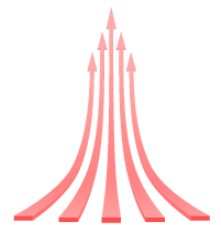
Reducing User's Effort

A huge challenge associated with ERP implementations-that of ensuring most efficient data capture has been addressed through highly personalized data capture templates. Users can choose their preferences and create favorite templates to ensure efficient, error free entries.

Leveraging diversity

As befits an internationally renowned ERP, ebizframe10 has the ability to offer multi-company and multi-location operations. Users across differing geographies can choose their own language to ensure easier adoption. Consolidation of operations in multiple currencies into a single base currency makes management much easier. Thus, in spite of a large geographical spread, the organization functions as one tightly integrated entity with the ability to leverage strengths from all across.
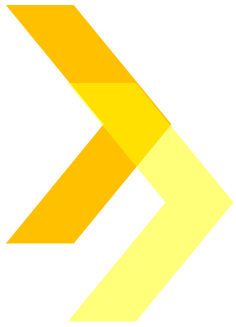
How a Next Generation ERP works

## Using Technology for better user experience

Device Agnostic

ebizframe10 works on most devices including mobiles and tabs so whether you favor iOS or Android while you are away from your workdesk, you can access all ebizframe10 functions from your favorite phone or tab.

Services Oriented Architecture

ebizframe10 has been architected using Services Oriented Architecture - SOA - to deliver the latest developments and enhancements rapidly to our users in the most efficient manner. This also allows our Product engineering team to continuously enhance the software and deliver it to customers through a highly sophisticated upgrade mechanism seamlessly.
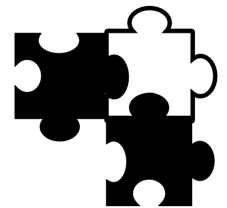
Data Import and Export

ebizframe10 offers flexibility & convenience to massage data from ERP & outside sources and convert it into useful information. It is possible to import data from external sources for one time set up as well as during regular routine operations. Users can also export their data in multiple formats to external systems

Flexi Fields

Make your customized screens on the go. Customization at your fingertips. Users can add more fields of their choice in data capture screens to meet their requirements without needing external help. This adds unmatched flexibility to ERP users and allows them to grow the ERP functions as and when needed.
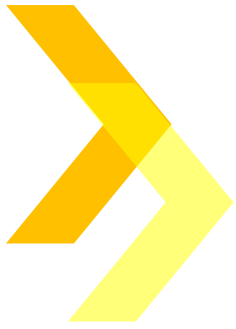
How a Next Generation ERP works

Best Practices : ebizframe10 has been built by a team that has delivered more than a thousand ERP projects across diverse industries, business sizes, countries, statutory environments and cultures. We have worked closely with global technology consultants, and taken inputs from industry practitioners as well as utilized our decades of knowledge aggregation. As a result ebizframe10 includes thousands of best business practices which can be of tremendous use to organizations for reviewing existing processes for their adequacy, predictability, repeatability, flexibility, inbuilt controls as well as future needs.

Reducing the user workload: A huge challenge associated with ERP implementations-that of ensuring most efficient data capture has been addressed through highly personalized data capture templates. Users can choose their preferences and create favorite templates to ensure efficient, error free entries.
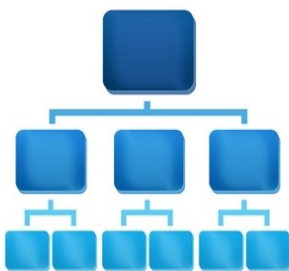
Multi-Company, Multi Location, Multi Currency, Multi Lingual : As befits an internationally renowned ERP, ebizframe10 has the ability to offer multi-company and multi-location operations. Users across differing geographies can choose their own language to ensure easier adoption. Consolidation of operations in multiple currencies into a single base currency makes management much easier.
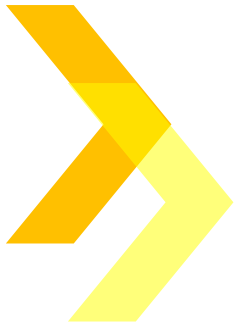
The Most Important Feature of ebizframe10

The most important feature of ebizframe10 : IT'S A PROACTIVE ERP.

Most traditional ERPs or business applications are 'reactive' in nature. Users enter data based on existing masters and take out reports to understand what has already happened in the organization. While such systems have rendered value in the past, today's businesses need to go beyond systems of record.

ebizframe10 is a proactive ERP. All users arrive at a Dashboard upon login, where they

- Get to see critical business data in a graphical and easy to understand manner
- Observe performance of various Key Performance indicators through Tickers. Choose tickers which are important to you and these tickers get updated automatically based on desired frequency, based on the nature of the KPI. Creative yet simple icons indicate positive or problematic behavior of key business indicators to enable quick intervention
- See Alerts and Notifications
- See Reminders which pop-up to help in closure of open tasks
- Can see Key reports and can drill down to transaction level to understand micro data when needed
- Have easy access to frequently used reports where change of parameters lends huge flexibility and depth to your day to day analytics
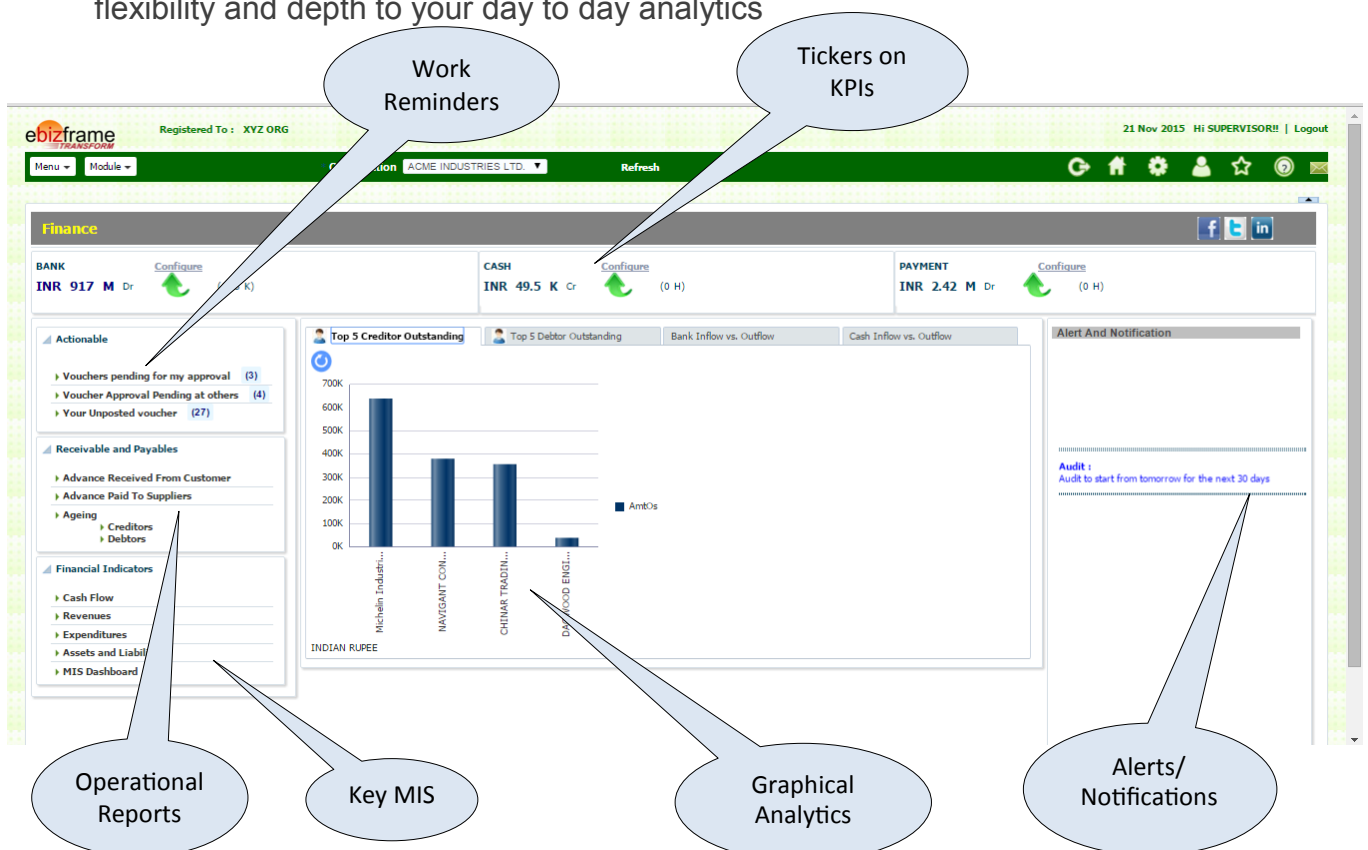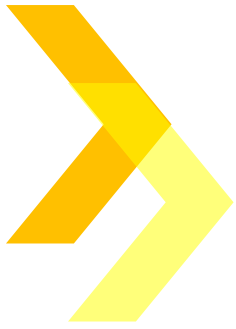
A New Approach To Business Reporting

RepStore: Innovation to meet your dynamic needs

What really differentiates a successful organization is the ability of derive meaning from data. Choosing the right reports from the hundreds that are available can determine how well the business responds to internal and external stimuli. We believe that good Reports and their analysis is very similar to having strong Business Practices. Based on our commitment to bring you the best from across the world and ensure that these reports are continuously updated just like **App Store**, we have innovated to create **RepStore.**

As an example: when a user looks at AR, probably they are used to a certain format and would want that format to be available. However, when they see some different report formats for the same AR, it may give fresh insights into the way others analyze the same data and also may help in reviewing current way of working, and enable adoption of best practices from others.

RepStore is our web based Reports portal which is available to ebizframe10 authorized users and contains hundreds of best reports from various functions that have been created by our teams or even by our esteemed customers. The number of such reports as well as their content is increasing at a rapid pace. Users can review these for their relevance and download the ones they prefer. All downloaded reports work with ebizframe10 seamlessly* Truly the power of ebizframe10 with thousands of reports comes to you through RepStore.

⇒ Experience the power of collaborative development

⇒ Adopt Best Practices being used by other organizations

⇒ Contribute to central repository & get points to purchase paid reports for free

Inbuilt reports, with export to Excel

ebizframe10 comes to you with hundreds of dynamic, highly parameterized reports to support your decision making. Reports can be easily exported to MS Excel, PDF or other formats, giving the users unmatched flexibility for further analysis. Users can also create (as well as name) their favorite reports with chosen parameters, so that every time they run the report, it runs with the same parameters to ensure that apples get compared to apples.

User can design own reports :

With a few hours of training, ebizframe10 users can have access to the entire dataset behind ebizframe10. Using easy to learn tools , they can create their own reports. This tool comes to ebizframe10 users at no extra cost, and empowers users to new levels of MIS and analytics.

*subject to version match
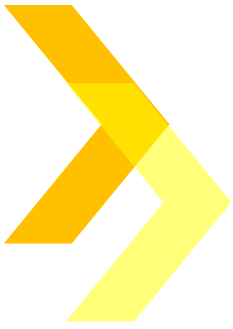
The Nexus of forces
Social, Mobility, Analytics & Cloud

The Nexus of Forces is a concept developed by consultancy firm Gartner Inc. that describes how the convergence and mutual strengthening of social media, mobility, cloud computing and information patterns are creating new business opportunities. (http://searchcio.techtarget.com/definition/nexus-of-forces)

ebizframe10 includes these 4 critical components essential for tomorrows' businesses.

Mobility

Right from capturing data on-the-go to enabling quick decision making, all advantages of Mobility are available with ebizframe10. It is available on most mobile devices which run on iOS or Android.

A powerful ebizframe10 Mobile App can be downloaded on your favorite device which ensures that key users and decision makers have 24*7 access to ebizframe10 wherever they are in the world.

Social

Interfaces with Social media such as LinkedIn, Facebook and Twitter can enable Collaboration with suppliers and stakeholders. Social media platforms can help you run business better with real-time sharing of requirements and feedbacks. Users can post immediate needs on their supplier's Facebook page through ebizframe10, tweet latest schemes and offerings to customers and gather immediate feedback from your customer on your Facebook page.

Analytics : Simplified Analytics, Amplified Information !

ebizframe10 Analytics helps users analyze What is happening, Why is it happening and take decisive action. Cross functional analysis of data is possible to achieve insights. Unlike the normal reports, Analytics is based on unstructured data and allows the users to move between functions seamlessly. This enables management to take data driven decisions without any external support. This, coupled with anytime, anywhere access leads to quicker responses to changes in business.

Powerful on-screen tools such as sliders and data-windows enable multiple views of data to assist better understanding of available information. As data within ebizframe10 grows, it becomes an invaluable tool to help analyze and manage business.

Cloud

ebizframe10 has the ability to be completely implemented on cloud. Our use of world class technology and architecture ensures delivery flexibility. ebizframe10 can be deployed On-premise or on the Cloud, based on client preference.
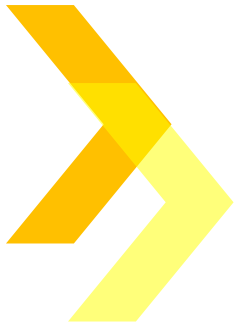
# Dynamic Workflows, Approvals and Alerts

Workflow

The Workflow functionality embedded in ebizframe offers benefits at multiple levels to our users. The approvals, alerts and dynamic process flows help the organization reduce cycle time enormously. Workflow can be configured by authorized users and changed at anytime to reflect the needs of a dynamic growing and responsive organization.
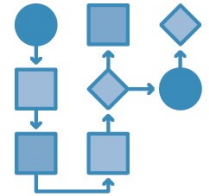
Approvals

The maker checker concept is available to ensure tighter controls if needed. It is possible to have multiple levels of approvals for various transactions and these levels can move up and down the organization pyramid depending upon their nature and value of transaction. In case the person at the next approving level is not available, the transaction will move to the next higher level in a time bound, defined manner to ensure that the cycle completes in the quickest possible time. Time to approve can be monitored to ensure overall organization efficiency and identify bottlenecks.

Alerts

This functionality enables creation of alerts through SMS or emails without any manual intervention. It is possible to reject or approve transactions from the email itself without logging into ebizframe. These facilities enable immediate action to facilitate quick response time

Dynamic Process Flows

Organizations need to change rapidly due to external needs as well as internal needs such as changes in Org Structure. ebizframe offers Dynamic Process Flows which includes flow of internal documents, approval levels, recipients of auto generated reports

All these put together allow the organization to respond quickly to internal or external stimuli, ensuring that you are always competitive and always responsive to your customers, suppliers or other members of your ecosystem.

Detailed functionality

Sales	Finance	Materials	Manufacturing
Sales	Budgeting	Item Management	Finished Goods Planning
Consignee Sales	Vouchers	Warehouse Management	Scheduling
Order Management	Cost Centers	Lot Management	Work Centre Management
Pick Pack & Ship	Opening Balance	Supplier Management	Workstation Management
Invoicing	Tax Profile	Procurement Management	Route Tracking
Customer Price Set-Up	IFRS	Quotation Analysis	Tools/Equipment
Opportunity/ Quotation	Chart of Accounts	Material Inwards	Bill of Materials
Discounts	Payments	Quality Control	Resource Allocation
Product Price Policy	BRS	Stock Transfer	By-Product Management
Daily Call Logging	Templates	Stock Valuation	Batch Management
Sales Return		Material Outwards	Job Management
Letter of Credit		Material Costing	Shop Floor Inventory
		Imports	WIP Tracking
		Multi Unit of Measurement	Quality Control

Asset Mgmt.

Asset Tracking

Depreciation

Statutory Compliance

Finance Integration

Service Mgmt.

Service Contracts
Call Management
Warranty
AMC

Manufacturing Planning

Planning Board	Capacity Planning
Multiple Sources of Planning	Work Station Capacity Planning & Utilization
Raw Material Planning	Manufacturing Job Scheduling
Production Scheduling	

HCM	Transport	Planning	Sub-Contracting
Personnel Management	In-house Transportation	Sales Target/ Forecast	Inward /Outward Subcontracting
Organization Set-Up		Material Budgeting	
Payroll Management	Third Party Transportation	Financial Budgeting	Input , Output Delivery Schedule
Time Management		Discussion Board	
	Transportation Contract Mgmt.		Vendor / Customer Stock Mgmt.
	Scheduling		Subcontracting Invoice

Employee Self Service Portal

Eastern Software Solutions

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Algeria Angola Bahrain Belgium Colombia DR Congo El Salvador Gambia Ghana Guatemala Honduras India Indonesia Ivory Coast Kenya Kuwait Liberia Mali Mauritius Morocco Mozambique Namibia Nepal Nicaragua Nigeria Oman Qatar Rwanda Saudi Arabia South Africa South Sudan Sudan Sweden Tanzania Turkey UAE USA Uganda Zambia